



Long-term B2B/EDI Integration Solutions

Integrate your Business Partners
With your Business Processes

Version 1.0



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Executive Summary

Integration, especially Business-to Business Integration, is mission critical, and the rules are changing for SAP customers. Enterprises should consider integration as a core component of their IT ecosystem, and not simply as a set of tools that facilitate translation and communication. With the introduction of NetWeaver, SAP has brought integration into their core functionality and partnered with SEEBURGER to provide B2B/EDI functionality today and in the future. What does this mean for an organization?

- Reduce the hand-off of information and failure points between technologies, and
- Long-term stability and reusable content through out SAP applications.

NetWeaver is part of a new way of looking at integration and collaboration. These integration platforms are known as Application Platform Suites. Companies will continue to see the proliferation of these suites into their application base. Over the next few years, decision makers who control the IT landscape will need to make critical decisions on the direction that they want to take their application infrastructure. Every major vendor is developing a solution that combines portals, business process management, integration brokers, web services, and application servers. The leading vendors have released solutions to the marketplace including SAP NetWeaver, IBM WebSphere, Oracle 10g/E-business Suite, and Microsoft BizTalk/Windows 2003.

For SAP customers, it is critical to understand how NetWeaver will affect and benefit their existing investment in SAP applications. Why is NetWeaver important? SAP NetWeaver is and will be the development and deployment platform for all SAP solutions including mySAP™ ERP, SCM, SRM, APO. It is also important to look at a consolidated and long-term B2B/EDI strategy as these platforms are designed not only to solve the “spaghetti effect” of a heterogeneous application landscape but also provide an easier way to extend processes beyond the firewall.

Organizations need to understand:

- Why an Application Platform Suite is necessary to solve business issues
- What SAP NetWeaver is and does
- How SAP NetWeaver interacts with SAP applications
- Why B2B integration decisions made today will have long lasting impact on IT strategies
- Why B2B/EDI business content is critical to the success of these applications, and
- Who they can turn to for advice and long-term solutions for SAP B2B/EDI

The software industry is consolidating as integration moves towards the internal application providers. This subject goes beyond just solving issues and providing platforms; it is also about risk avoidance. Consolidation is a natural part of business, and organizations should be sure that their software solutions are not only expanding in functionality with the times, but that they are going to be around to solve the changing issues in the future. For increased functionality, for a long-term solution, and for lasting value, now is the time to re-evaluate your integration and B2B/EDI infrastructure.

Application Platform Suites

The only true way to explain the benefits of an Application Platform Suite (APS) is to understand the evolution of technology. As the old adage goes, we must understand where we have been, to know where we are going. There are two key concepts that must be understood in the evolution of technology in order to understand why we are at the point where an APS is now necessary in business.

1. Applications were developed in a best-of-breed environment
2. Business is not conducted in multiple silos, business processes span business units

Applications are written first and foremost to solve critical business needs. Financial software has a distinct purpose that solves distinct problems. The same goes for Customer Relationship Software, Sales Force Automation, and Supply Chain Management. The problem that exists is that each of these applications houses business processes which are inter-related. Today, as companies expand into global marketplaces, as products become more complex, and as consumers demand quality products in a shorter time frame, the ability for an organization to extend their core processes (housed in internal applications) out to their functional business units, divisions, suppliers and customers (trading partners) becomes extremely important.

The concept of extending information beyond the silos originated in the mid-90's when organizations first started to experiment with the combination of applications and the web. We all remember the terms of Screen Scraping, Java Script, and Perl; these techniques and languages generated the first step in the evolution otherwise known as Web Enabling. With the advent of the Internet, we could extend the reach of applications by extending the ability to access them over the Web. For example, companies could now extend what was once isolated to terminal access to whomever they wished with a very easy to use Graphical User Interface. This concept of extension later evolved into the whirlwind of e-business; through the use of technologies such as Message Oriented Middleware and Object Request Brokers we could now connect the application logic of disparate systems. Companies now had the ability to at least link these application silos together. The boundaries started to break. However, this integration is just the first step in solving the real business issues that exist.

Today companies still face:

- **Cross-Functional Business Processes-** An end-to-end business process still runs across multiple applications.
- **Global Trading Communities & Standards Compliance-** As organizations expand into new regions and industries, they must integrate new data formats
- **Multi-Channel Support-** Companies must be able to provide multiple application interfaces, devices (i.e. Wireless), and partner connectivity options
- **Event-Driven Architectures-** For every event, there is a necessary reaction in order to complete a process. For example, an order from a website could trigger up to 15 different events from checking inventory in a SCM system to executing payment in a financial system.

An Application Platform Suite is designed to be the next generation of integration to solve these issues. It is the convergence of the best-of-breed application with an open integration layer as a core foundation.

What is SAP NetWeaver

NetWeaver is SAP's version of the Application Platform Suite. It is critical to understand that SAP NetWeaver currently is and will be the foundation for all future SAP applications. As an organization adds new SAP applications such as Supplier Relationship Management or upgrades to mySAP ERP, the core components of SAP NetWeaver will be present:

- **Enterprise Portal-** Many companies have heterogeneous IT landscapes, and on a daily basis any number of employees must access critical business processes from multiple applications. The portal allows you to give these employees and/or your partners a unified, personalized, and role-based view of your applications.
- **Business Intelligence-** In a real time economy it is critical that decision makers have the ability to access reports and analytics of your core business processes. This tool allows you to generate customized reports that contain information from many disparate applications to support your decision making.
- **Exchange Infrastructure-** This is the core solution which allows a company to integrate many different applications (EAI) and external trading partners (B2B/EDI). The broker defines software components, interfaces, mappings, and content-based routing rules. Cost reductions come from out-of-the-box integration scenarios to mySAP ERP and a reduction in interfaces.
- **Web Application Server-** This single platform supports both J2EE and ABAP programming language allowing an organization to continue using programs of the past while taking advantage of the newer java applications. It provides independence from existing databases and operating systems while at the same time supporting a development environment based on open standards.
- **Business Process Management-** BPM allows a company to orchestrate business processes across multiple applications in order to define the end-to-end processes.

By having the ability to develop new web applications on one platform, by having the ability to display data anywhere via a portal, and by having the ability to extract and integrate data from any application or trading partner with the SAP Exchange Infrastructure, the NetWeaver technology provides SAP applications flexibility. For example:

- With NetWeaver, you can combine business content from your extended supply chain with the analytics functionality of SAP BW for supply chain and exception management reports.
- Using SAP® Enterprise Portal solution, you can access Vendor Managed Inventory (VMI) functionality anywhere and at any time.

- With mySAP SRM, you can provide one interface to all suppliers, including portal access, traditional EDI, and XML collaboration, for 100% supplier enablement.

SAP customers need to understand the impact that NetWeaver will have on their business application strategies during the next three to five years. Why is this important? SAP is changing the way in which its applications are deployed. These core functional areas described above are going to be the basis of any SAP application. SAP recognizes that in order to expand its suite of applications it must solve the “spaghetti effect” and help to remove the silos that occur with best-of-breed technologies. Additionally, as businesses strive to become more real-time and collaborative, applications must become more integrated. It is a natural progression of this industry to move integration closer to the application. Remember, what are you trying to extend anyway? Is it not those core business processes? Internal and external collaboration solutions are no longer just simply a set of tools that facilitate translation, routing, and communication – they are a core component of your IT landscape, and critical to your operational planning and, ultimately, to your bottom line.

Business Content without Boundaries

The practical uses of the platform are endless. However, there is one truth about all of the scenarios listed above: If they don't have business content (data), they are not effective. With the introduction of SAP NetWeaver, SAP has brought internal (EAI) and external (B2B/EDI) integration and collaboration into their core functionality. SAP has partnered with SEEBURGER to provide both B2B/EDI adapters and industry expertise. What does this mean for SAP customers?

- With the NetWeaver infrastructure, you have the ability to reduce the number of hand-offs of information and potential failure points between applications and trading partners.
- You gain long-term stability and reusable business content throughout SAP applications, with offerings that will still be relevant as your IT landscape grows and changes.
- You can more easily integrate a range of trading partners with enablement solutions, which drive higher ROI for your business processes.

**SAP NetWeaver:
Integrating Business Partners with Business Processes**

Figure 1

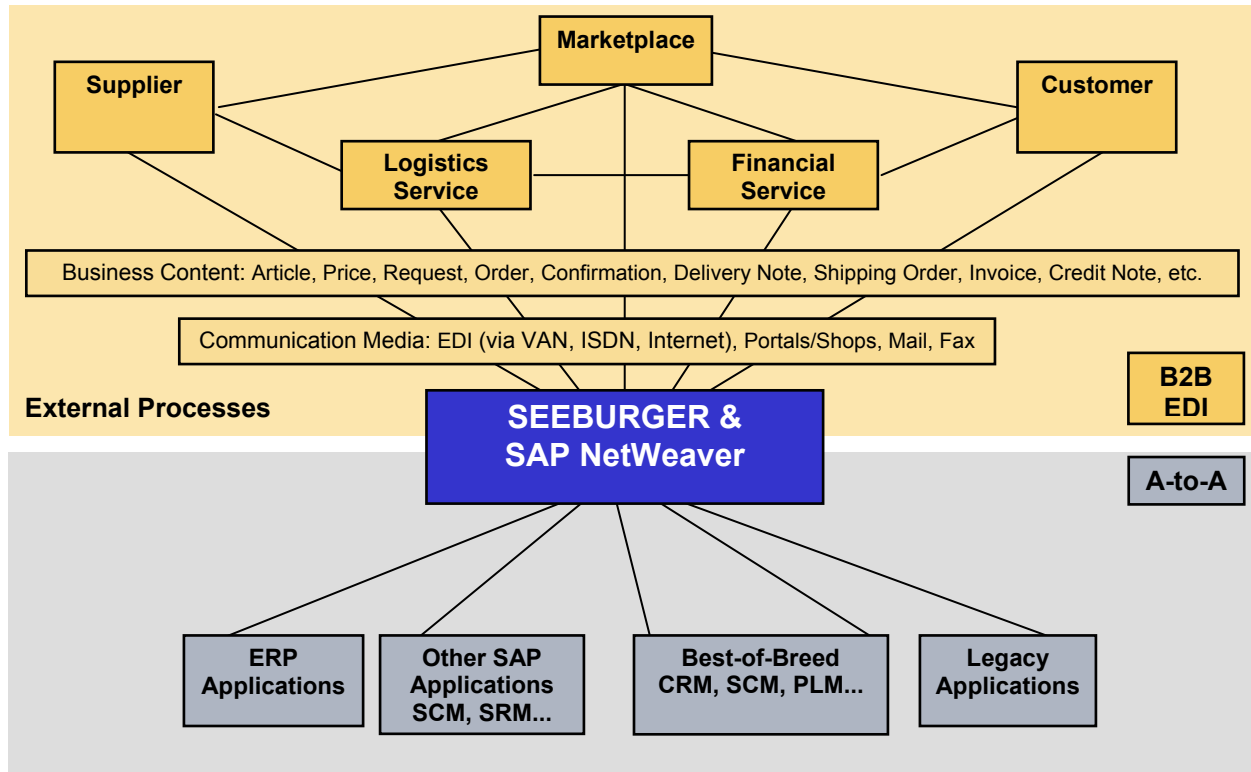


Figure 1, above, represents the external and internal landscapes that organizations typically face. It is important to remember that integrating the internal infrastructure and applications, while necessary, is only the first step of a complete integration solution: a solidified B2B/EDI strategy is necessary to complete the picture because B2B/EDI has a direct effect on:

- **Supplier Relationships-** The supply chain is a vast spider web of companies that come together to build a product. For instance, an automotive OEM will rely on many, sometimes hundreds of suppliers to build a single car. Coordinating tires, engine parts, wheels, transmissions, seats, radios, etc. is a complex process that involves large volumes of inventory and data transmission on a daily basis. The ability to accurately deliver this information directly impacts the bottom line: a solution should remove manual processes, seamlessly connect to production planning applications, and minimize inventory on hand.

- **Customer Relationships-** Many of the current changes around the supply chain and B2B/EDI infrastructure are being driven by the largest corporations. This is most noticeable in the retail industry, where Wal-Mart is driving the adoption of Internet communications (EDIINT AS2) and RFID. A long-term solution must be able to adapt to the changing requirements of your customers, whether that is a communication protocol, a data format (EDI or XML), or a new business process.
- **Logistics Providers (3PL)-** Especially in the US, transporting goods can carry a large cost. As organizations move to a lean supply chain, it is critical to seamlessly communicate the shipment of goods from manufacturing sites and warehouses through distribution centers and final point of sale locations to the customer. Many organizations use applications to control these processes, but it is critical to extend this information beyond the firewall.
- **Marketplaces, Sales Channels-** The trend has been accepted from complex industry marketplaces, such as the Elemica marketplace in the chemicals industry, to traditional online transaction processing. With the ability to extend pricing, catalog, and purchasing functionality to these portals/marketplaces, it is critical to have business content seamlessly integrated into your back-end applications.

Understanding your options is critical to achieving cost savings and a long-term platform. For SAP customers, three critical factors should be reviewed when analyzing a long-term B2B/EDI strategy:

1. What are my options for connecting trading partners?
2. How are SAP applications and B2B/EDI integration related?
3. Where do I turn to understand my options for SAP B2B/EDI integration?

Connectivity Options for Trading Partners

Standards: EDI, XML & Web Services

Many individuals saw XML as the panacea to all their B2B integration needs, and potentially saw EDI as a technology which would not stand the test of time. However, over the past few years, XML has not replaced EDI for two very specific reasons: EDI has evolved to meet the changing needs and EDI is primarily a structured document of business information. For the exchange of business content such as a purchase order, wrapping the data in XML was overkill; rather than adding business benefit, it just increased the amount of bandwidth needed to transport the document.

This is not to say that XML doesn't have a place in the world of B2B integration. The use of Web Services and XML will co-exist with the proven EDI infrastructure and extend business processes to an entirely new realm of trading partners and external systems. This is especially true in industries that do not have heavy investments in EDI infrastructures. Organizations should look for a platform that is flexible enough to handle both traditional data standards, as well as newer, innovative methodologies.

Communication Protocols

This is actually a very hot topic in the industry today as organizations look to drive down costs. There are really two core topics that need to be addressed: the adoption of Internet protocols and the industry/regional differences.

The Internet is evolving as a strong competitor to the existing value-added network (VAN) market. Advances in security such as encryption and Public Key Infrastructure (PKI) have made this option more feasible over the last few years. One of the most talked-about Internet based protocols is EDIINT. This technology has been highly publicized and is taking a strong hold in many industries as a viable option for direct connectivity to trading partners, and as an option for reducing large operational costs of the VAN.

As companies expand their presence into different regional markets/industries and as the IT infrastructure is consolidated on a global basis, it is important to realize that different communications are needed. For instance in Europe, Odette File Transfer Protocol is prevalent. In different industries, different protocols are commonplace: high-tech and chemicals use RosettaNet Implementation Framework and retail relies on AS2 more and more. Much like having the ability to produce business content in multiple standards, it is just as critical to have the flexibility to communicate in many ways.

Small Supplier Integration

Organizations have always been challenged when trying to integrate 100% of their trading partners. Smaller organizations faced technical and economic barriers to enter this collaborative environment in the past; however, newer technology solutions are now available to the market. Unfortunately, many larger organizations have not implemented these offerings for their smaller trading partners, so inefficiency and manual process gaps still exist through much of the extended supply chain.

To close these gaps, look to flexible solutions like:

- **Portal Access, mySAP SRM or WebEDI** - Browser-based access allows partners to manage their document exchange.
- **Hub & Spoke** - A spoke provides translation and communication to the hub, as well as supporting basic integration with suppliers' back-end applications.
- **Paper2ERP** - Automated processing made possible for paper-based documents by converting inbound faxes into a usable data format such as Flat File, IDOC, or XML, with the help of innovative recognition and cross-checking technology.

SAP Applications and B2B/EDI Integration

As stated previously, business content comes not only from internal applications, but also from your trading partners. It is critical to have a long-term strategy in mind to solve this issue. Business goes beyond the firewall in a real-time economy. It is easy to see how this effects SAP applications such as:

- SAP R/3® to mySAP ERP—Core modules such as Sales & Distribution (SD) and Production Planning (PP) are critical to an organizations' business. The functionality of these modules were some of the original reasons that companies invested into SAP. But it is still critical to extend this information outward to trading partners. For example, a manufacturer has hundreds if not thousands of suppliers to manage in order to build a complex product. All of these suppliers need planning documents to deliver their components. In return, it is necessary for the production control team to be aware of which components are being delivered to the line; this is typically handled via an advanced shipping notice.
- mySAP SRM (Supplier Relationship Management)—The module provides suppliers the ability to access critical business information such as orders and delivery's via a portal or through traditional standards. With the Exchange Infrastructure as the core engine to integrate SRM with R/3, it makes sense to reuse this platform to integrate the rest of your trading partners. This generates one functional area in an organization whereby vendors trade business content either through the portal or traditional EDI and XML. TCO reductions result from a reduction of interfaces to maintain, and the efficiency gained from running the standard reports included in SRM on 100% of the inbound business content.
- mySAP SCM (Supply Chain Management)--- This module is critical to coordinate activities in the supply chain. One area of functionality which is driving a high level of ROI is the Inventory Collaborative Hub. Inventory management can be an easy way to free up cash on hand. However, the only way to provide this realization is to collect and analyze B2B/EDI data, so it is critical that an organization have a solid collaboration strategy with its partners. ICH doesn't work without data.

Industry Specific needs for B2B/EDI

The importance of B2B/EDI reaches beyond the general applications and into industry requirements. SAP is a leader in developing industry specific solutions with exacting business processes. The following industry excerpts align B2B/EDI with critical business processes housed in SAP industry applications. For example:

Aerospace & Defense

- Spare parts Management & Preparation of In service Support ---SPEC 2000 & Ansi X.12 messages
- Inquiry & Quotation Processing —exchange of documents with vendors/suppliers
- Procurement, Shipping, & Assembly—Billing/Invoicing

Automotive

- Sales Order Management—EDI Based Vehicle Sales
- Supplier Relationship Management—Standards: ANSI, Edifact, Odette, VDA
- Operational Procurement —EDI enabled Delivery schedules, JIT delivery schedules
- Inbound Logistics —EDI enabled ASN
- Billing —EDI enabled process: ERS, Debit & Credit Notes, Invoice, Remittance
- Product Data Management —Concurrent Engineering/Distribution & exchange of product data

High Tech

- RosettaNet compliance
- Manufacturing —Back-Flush reporting-requires middleware to coordinate the process
- VMI, Call-offs

Chemicals

- Procurement ---Invoice Verification, Purchasing documents
- Transportation ---Document & label management
- Process Control —Data Validation & checking-states requires legacy to R/3 transformation

Pharmaceuticals

- HIPAA & multiple manufacturing EDI standards will be important, other mandated data regulations from FDA, e222
- Process Control & Procurement ---Orders and Invoice management

Banking

- Marketing Planning ---Exchange of Customer data with agencies
- Clearing & Funds Transfer —SWIFT, Inter-bank transfers, Country specific format mapping, dispatching payments

CPG- Retail

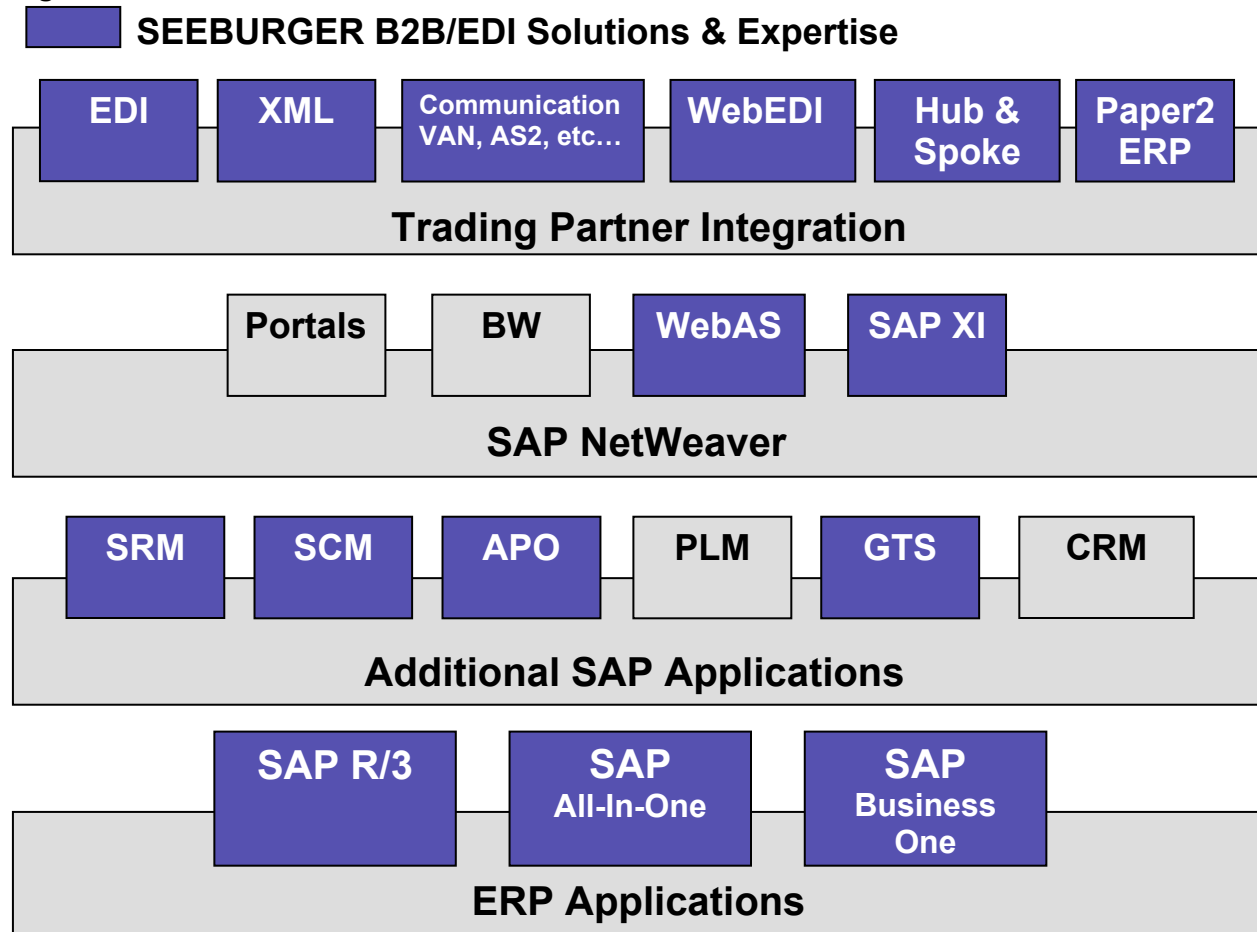
- This will focus on UCCnet, EANCOM, EAN, VICS, UCS, WINS
- Product Development —Product data management
- Advertising & Consumer Promotion —3rd party data
- Procurement, Manufacturing & Distribution such as invoicing and VMI
- Supply Chain Event Management
- Retail specific-Forecasting & Replenishment—CPRF
- RFID-Radio Frequency Identification

SAP B2B/EDI Integration Experts

The foundation of integration is changing, but the knowledge needed to implement these solutions has not changed. B2B/EDI knowledge goes beyond technology and requires years of industry and regional expertise. This is one of the many reasons that SAP partnered with SEEBURGER to provide B2B/EDI adapters and industry expertise for SAP NetWeaver. For over 18 years, SEEBURGER has been the expert in B2B/EDI integration. More than 1,000 SAP customers both large and small – utilize our solutions and expertise to connect with their applications and trading partners.

The blue boxes below represent SEEBURGER's areas of expertise and partnership with SAP. You can clearly see that, from every facet of trading partner integration through NetWeaver, ERP and other SAP applications, SEEBURGER has its finger on the pulse of organizations using SAP technology. In almost any area where integration is needed, SEEBURGER can help.

Figure 2



And SEEBURGER's value continues to appreciate with SAP:

- 18 years' B2B/EDI experience
- Largest SAP B2B/EDI customer base: 1,000+ customers
 - Global 500 and enterprise organizations
 - Small businesses running BusinessOne and All-In-One solutions
- Partners with SAP since 1995
- Embedded EDI, VAN, AS2 Adapters of SAP NetWeaver (SAP XI)
- Joint development with SAP in Germany
 - Developing and working with SAP XI developers since SAP XI 1.0
- Global consulting presence
 - SAP XI consultancy: strategy and implementation
 - B2B/EDI knowledge: traditional to innovative
 - Industry expertise, Region-specific knowledge and processes

SEEBURGER's technology and industry expertise add value to the entire SAP application landscape, whether your organization is in its growth stage and has invested in Business One/All-in-One, or is an enterprise using the full functionality of R/3—mySAP ERP. With our knowledge of SAP and strong integration into all platforms, an organization is protected into the future when using SEEBURGER B2B/EDI solutions and expertise. How does SEEBURGER protect you into the future? This is simple: because we are involved in every facet of B2B/EDI integration with an SAP IT infrastructure.

R/3 to mySAP ERP to SAP NetWeaver

Over the last decade, SEEBURGER has been integrating R/3 with companies' trading partners. Our global knowledge of data standards and communication protocols combined with our expertise in SAP integration has made us the gold standard in SAP B2B/EDI Integration. Over, 1,000 SAP customers around the globe use our solutions and expertise to support their business processes. Because of this expertise, SAP partnered with SEEBURGER in 2003 to provide the same knowledge to extend the functionality and reach of SAP NetWeaver. The same functionality is now able to connect directly to R/3 or to the SAP Exchange Infrastructure, so regardless of your current ERP infrastructure, with SEEBURGER solutions you are protected into the future.

All-in-One

With mySAP All-in-One solutions, small and midsize companies gain the power of the world's most successful business suite -- right out of the box. There's no need to piece together hard-to-integrate solutions or customize rigid applications. You can automate critical business processes quickly with these prepackaged solutions tailored to your unique business needs. SEEBURGER works with all of the SAP partners to provide out-of-the-box, B2B/EDI integration for the pre-packaged industry specific solutions. The integration solutions contain the necessary functionality (data standards, workflows, and communication) and expertise to extend these SAP solutions to trading partners. For example, packages exist for the food & beverage industry and also automotive suppliers.

Business One

SMB's require new business management software that's quick to implement, easy to use, and makes the best use of their current IT infrastructure. And while it must be sufficiently powerful to manage the business through its future growth, it has to be affordable enough to represent a reasonable investment today. SEEBURGER works with SAP development to provide the necessary B2B/EDI adapters to extend the core processes of Business One to external trading partners. For smaller companies, flexibility is critical as they typically have to adjust their B2B/EDI compliance to their larger customer requirements. For example, in Retail, all suppliers must be able to support AS2 and EDI connectivity to Wal-Mart. Regardless of requirements or industry, the SEEBURGER Business One B2B/EDI adapter provides the same enterprise data integration quality at a cost structure which is necessary to make SMB/s successful.

Additional SAP Applications

With SAP XI being the underlying integration technology of all SAP applications, the SEEBURGER B2B/EDI solutions are easily integrated into their core processes. For example,

- mySAP SRM: utilizes SEEBURGER solutions to incorporate trading partners on traditional EDI as well as providing B2B communication protocols to eliminate VAN charges (i.e. ebMS and AS2)
- mySAP SCM: utilizes SEEBURGER EDI solutions to integrate the key data necessary for the Inventory Collaborative Hub either through traditional EDI or through a Hub & Spoke framework – ensures that 100% of your trading partners can utilize the functionality.
- mySAP GTS (Global Trade Solutions): In today's economy it is critical to be able to understand and manage your global trading partners. SEEBURGER, as a global B2B/EDI solution provider understands each region's unique requirements and integrates these processes directly with the application processes of GTS.

Enabling Smaller Trading Partners

Organizations have always been challenged when trying to integrate 100% of their trading partners. Smaller organizations faced technical and economic barriers to enter this collaborative environment in the past; however, newer technology solutions are now available to the market. Unfortunately, many larger organizations have not implemented these offerings for their smaller trading partners, so inefficiency and manual processes still exist through much of the extended supply chain—the GAP. In an environment where efficiency can mean immediate savings and competitive advantage, it is important to continue to investigate and utilize technology. Small Supplier Solutions can narrow this electronic GAP thereby reducing the high costs associated with poor data, manual error, reduction of safety stocks, and avoidance of additional freight costs associated with stock outs.

As mentioned in previous sections of this document, the advent of XML has not replaced the core functionality and applicability of EDI; however, it does provide the ability to extend electronic e-commerce to small suppliers. To close these gaps, SEEBURGER provides flexible solutions such as:

- **WebEDI**- Browser-based access allows partners to manage their document exchange
- **Hub& Spoke**- A spoke provides translation and communication to the hub, as well as supports basic integration with a supplier's backend application
- **Paper2ERP**- Automated processing made possible for paper-based documents by converting inbound faxes into a usable data format such as Flat File, IDOC, or XML, with the help of innovative recognition and cross-checking technology.

Knowledge Experts: B2B/EDI and SAP NetWeaver (SAP XI)

The times are changing and companies which adapt their processes and application landscape the most efficiently will continue to gain market share in their respective industries. SEEBURGER provides not only the solutions but also the expertise to help companies achieve success. Regardless of whether you want to see how SAP NetWeaver fits into your architecture, you need to integrate a new B2B standard, or you would like to optimize your trading partner community by rolling out solutions to connect 100% of your trading partners, SEEBURGER can provide the right resources.

Conclusion

Integration is changing and companies cannot avoid looking at the application platform suites, especially those offered by their core application provider (i.e. SAP NetWeaver). These technology platforms will be the foundation on which all new development is based. Additionally, they offer unique value propositions to solve current pains in the heterogeneous IT landscapes, including:

- Orchestrating cross-functional business processes, those processes which cross a number of applications and trading partners
- Adhering to standards by providing flexibility to meet any regional- or industry-specific data standard or communication protocol
- Providing multi-channel support so that business processes may be extended to multiple applications, trading partners, and business processes. These suites are designed to integrate people, information, and data on one platform.
- Responding to mission-critical business events; business process management helps to define events and the corresponding actions.

By creating this open architecture where information can flow freely, business content is no longer isolated by boundaries and applications. However, organizations can take advantage of these benefits only if they have a long-term B2B/EDI strategy that is consistent with their application landscape. Remember, applications and business processes need content to be complete. The amount of useful and necessary data coming from external partners is too critical to avoid. Organizations have spent hundreds of thousands to millions of dollars on EAI strategies to seamlessly connect internal applications, and it is true that one must have the “house” in order prior to inviting people in. But real savings and increases in efficiency can be obtained by furthering electronic collaboration with business partners. Organizations must understand:

- Which data standards should be used and with whom (EDI, XML, Web Services)
- Which communication protocols can drive immediate savings (AS2, ebMS)
- What their specific industry and regions are capable of for data and communications
- And, the technical capabilities of each trading partner so that appropriate solutions such as Portals, WebEDI, Hub & Spoke or Paper2ERP may be implemented. (For additional information, see SEEBURGER’s white paper: 100% Trading Partner Integration.)

Lastly, for an SAP customer, too many of the critical processes which run inside your applications from R/3 to SCM rely on this B2B/EDI business content to finish an end-to-end process. You need experts that have evolved with these changes and understand the core business issues and technology. For over 18 years, SEEBURGER has been the expert in B2B/EDI integration. More than 1,000 SAP customers utilize our solutions and expertise to connect with their applications and trading partners. Our value continues to appreciate as the embedded EDI & AS2 adapters of SAP NetWeaver. Whether you’re concerned about integrating with SAP R/3 or SAP XI, you can trust SEEBURGER’s expertise and solutions to deliver value. Beyond traditional EAI, EDI, and XML, SEEBURGER can integrate 100% of your trading partners – regardless of size – and distribute data wherever it’s needed.

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