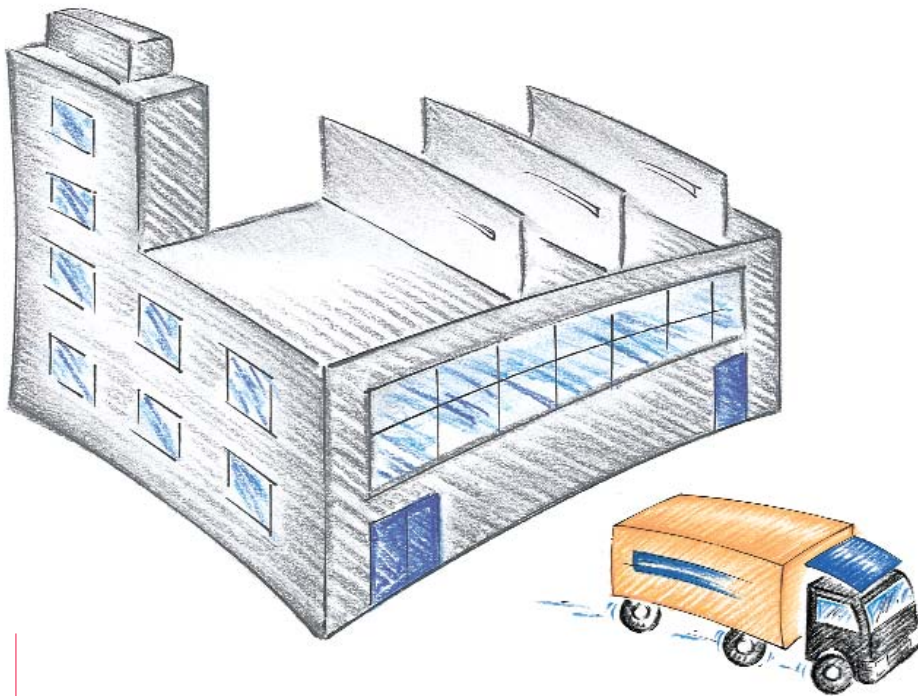


# SEEBURGER

Manufacturing industry



Lowering of Costs and Stocks  
with B-to-B Integration

SEEBURGER  
BUSINESS INTEGRATION

# Collaborative Commerce

Connect both optimally; your working steps in the production and your systems with your partners!

Target: Lowering of costs and increase of efficiency.

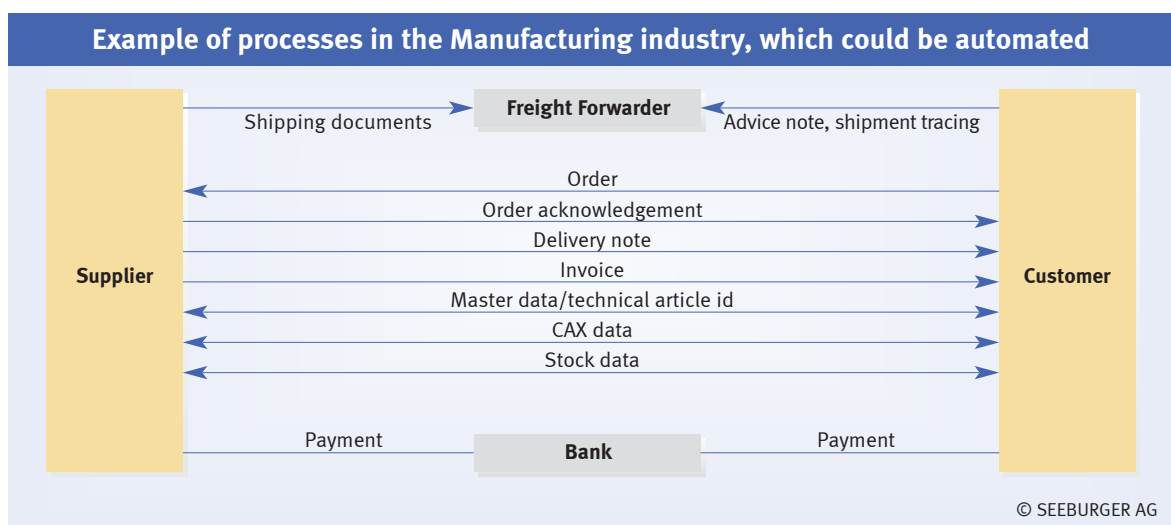
## Lower your costs and stocks with B-to-B Integration!

### ■ By automated processes between your customers and suppliers you can

- Lower your material and stock costs by faster processing
- Avoid errors and further inquiries by seamless processing
- Lower the processing costs of your business partners drastically
- Open up new logistical possibilities of co-operation by standardization and lowering of overlapping processes
- Shorten the run time considerably

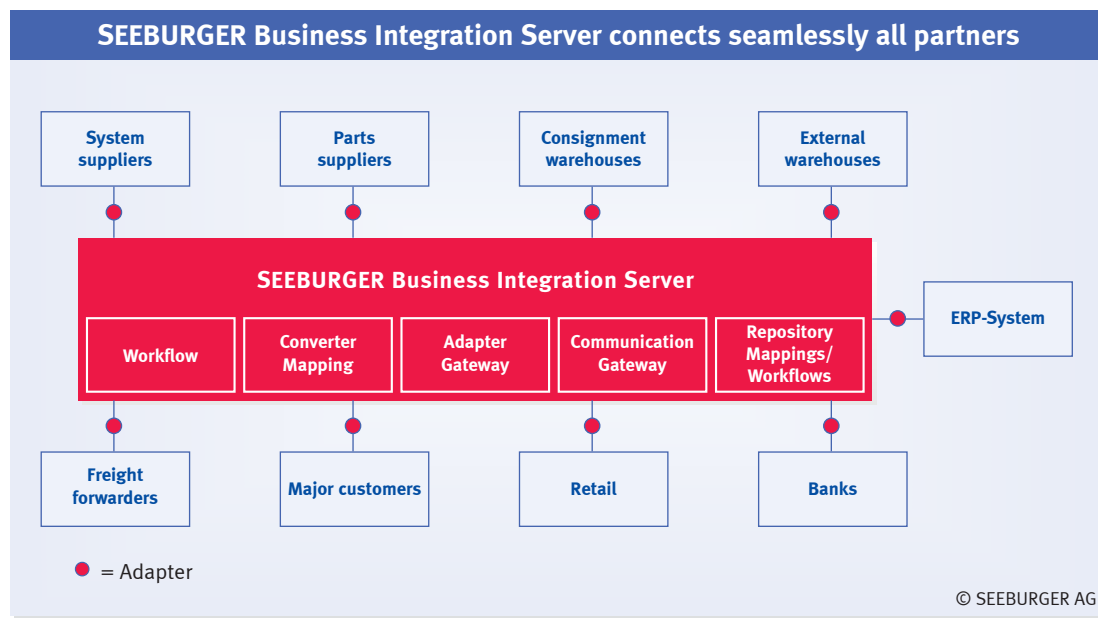
### ■ Main problems of your sector

- Increasing international competition
- Increasing pressure on margins
- Need to reduce costs
- Reduction of the production profoundness
- Higher dependence on suppliers
- Globalisation of the procurement processes



# in the Manufacturing industry

Networked co-operation by the integration of systems and partners - the solution for complex processes in the Manufacturing industry saves time and money!



## ■ The advantages

- Co-operation with the systems of suppliers, customers and service providers shortens the run times considerably and enables extended customer service
- Creation of transparency by central control and monitoring of business processes (e. g. for stocks, returns, complaints, data of quality management)
- Clear partner management for the simple management of master data and processing concepts of different partners (suppliers, customers, ...)
- Sector typical features of the Manufacturing industry are included in the software modules
- Interconnection of all current ERP-systems, CRM- and SCM-applications; media interruptions, manual interference and error sources are avoided
- Legacy- respectively Best-of-Breed-systems (PDM, PM, ...) can be integrated into the eBusiness-process without any problems
- Highest flexibility and stability by new transmission forms via XML, Internet as well as traditional communication ways for example VANS, point-to-point connections, ...
- Use of standards reduces investment costs and shortens the implementation and introduction time
- Additional modules as configuration tools enable the utmost independence
- Investment protection by modular extension possibility of the system
- Optimum consulting by the SEEBURGER Consulting due to the long-experienced industry knowledge

# Special modules for the Manufacturing industry

A variety of pre-defined business processes especially tailored to the Manufacturing industry, lower the investment costs and shorten the introduction time of eBusiness scenarios. The components can be composed individually, according to requirements.

For all company sizes and industry sectors.

SEEBURGER Solution Map								
Industry Solutions	Automotive	Consumer Products	Retail	Finance	Energy & Utilities	Logistics	Engineering & Construction	Industry & Service
Applications	Mapping Designer	Workflow Designer	Message Tracking	BIS:Web-Applications	BIS:PaperERP	BIS:Business-Mail	Security	ERP Tools
Process Library	Repository System		Workflows		Mappings		Templates & Reports	
Communication	Internet	Web Services	VAN	Point-to-Point	Message Queue	Fax		
Converter	XML	EDI	Database	Inhouse	SWIFT	Business Objects		
Connector	ERP	Marketplaces Portals	eProcurement S/M	CRM	SCM	Legacy Systems	Individual Applications	
Solution Base	Small Enterprise Base			Standard Base		Professional Base		
Services	Consulting	Customer Care	Remote Services		Training			

## The SEEBURGER Solution Map - Components

- Services from consulting to training
- Industry solutions from precision engineering to the construction of heavy machines
- Applications for Web-connection, message tracking, ...
- Interpreter for the electronic processing of paper documents (e. g. fax)
- Process library for the management of processes
- Communication components from Internet to Web services and fax
- Converter for XML, SWIFT, EDIFACT, ANSI X.12, ODETTE, SPEC, TRADACOM, ...
- Connectors for the integration of ERP-systems or market places, portals, CRM, SCM, ...
- Basic components for Business Integration

## Contact

**For any questions please do not hesitate to contact our experts for the Manufacturing industry.**

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