SEEBURGER
BUSINESS INTEGRATION

CASE STUDY

Mont Blanc®

Secure and reliable connections to partners and suppliers in the SEEBURGER Cloud

Mont Blanc selects EPX Cloud Service for Engineering (CAD/CAx) and Product Data Exchange

Mont Blanc is currently exchanging critical business data with their customers primarily done by sending/receiving large Computer-aided Design (CAD/CAx) files. Mont Blanc had a hosted on premise solution in place for this purpose, however the solution used was not supported by its vendor anymore. Using a solution that has reached end of life, and at the same time having challenges managing the solution for certificate upgrades, was becoming increasingly difficult and time consuming. Therefore, Mont Blanc decided to look for a new and modern solution where ease of use and cost efficiency were important business criteria. With this mind, Mont Blanc decided to look for a cloud service solution.

Mont Blanc has gained the following benefits from the EPX solution:

- New ways for global engineering (CAD/CAx) and product data exchange, with an unlimited number of OEM and engineering partner connections.
- 100 % engineering partner connection, ad-hoc data exchange for external partners, easy handling of the engineering data exchange, and easy-to-use browser-based client-server solution – directly from designer's workstation.
- Process safety and transparency, comprehensive security and logging functions meet compliance requirements and support the audit of the business.
- Centralized management and search capabilities, automatic e-mail notification offer extended usability.

About Mont Blanc

Mont Blanc was founded in 1947. Mont Blanc is a recognized and appreciated consumer brand in travelling and transportation equipment for cars with acknowledged benefits in terms of function and reliable performance. Mont Blanc also acts as an Original Equipment Manufacturer (OEM) and is often the global car industry's first choice of partner and supplier. The production sites are located in France, Romania and Sweden with development and design facilities in Dalsjöfors, Sweden.

www.montblancgroup.com

"We selected SEEBURGER because we know they have a long successful history, have an innovative and agile platform, providing Engineering Product Exchange (EPX) as a secure Cloud Services, and know the automotive industry very well. With a cloud solution in place, we can focus on our core business, and let SEEBURGER help us manage connectivity with customers and partners in a secure reliable way."

Peter Nilsson,
Supply Chain & IT Manager, Mont Blanc

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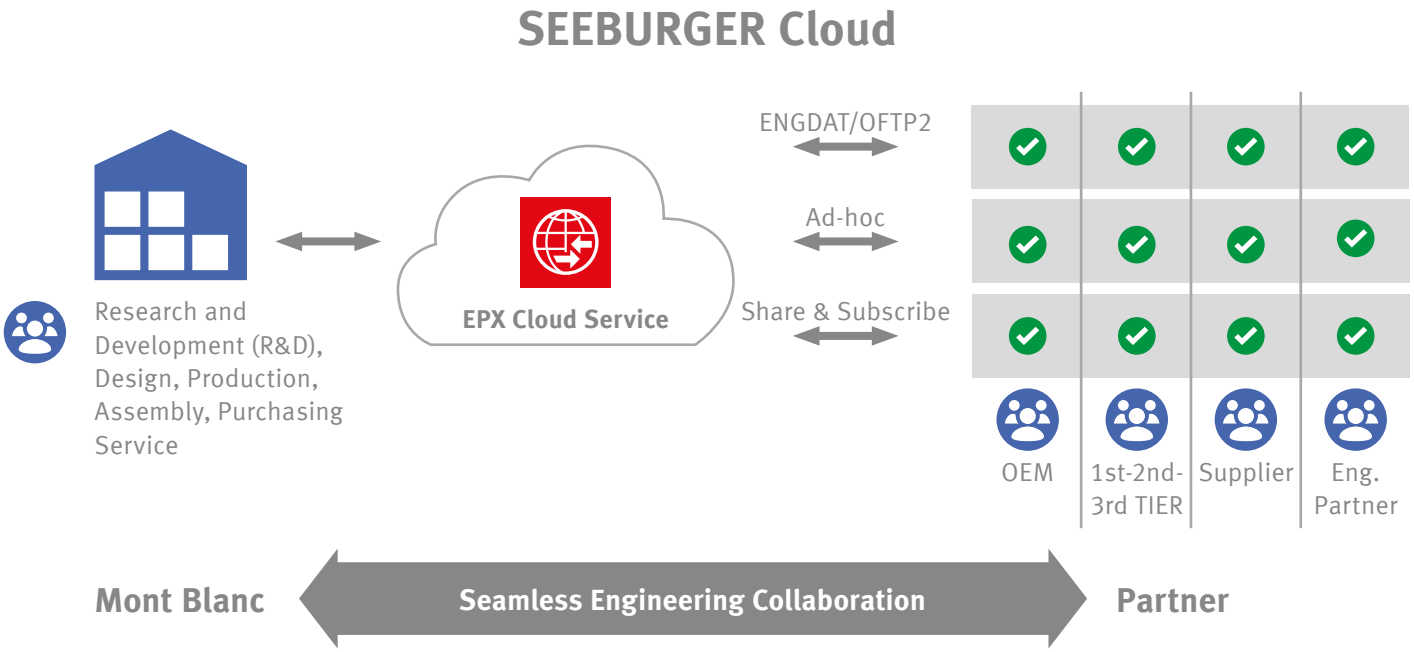
EPX: One Integrated Solution for Connecting unlimited Partner, OEM and Supplier



The solution allows Mont Blanc to continue working with their trading partners and customers with less effort and at a lower cost. Mont Blanc was able to lower costs, as Certification upgrades are included in the EPX Cloud Service, managed by SEEBURGER experts.

After evaluating different vendors and solutions, Mont Blanc selected the Engineering (CAD/CAx) and Product Data Exchange (EPX) Cloud Service from SEEBURGER. The EPX is a complete solution developed specifically for project based engineering (CAD/CAx) and product data exchange, e.g. sending and receiving VDA ENGDAT, via OFTP2/Internet, both automated and ad-hoc.

EPX Functions in detail:

- Web application with browser-based front end for users to manage the exchange of engineering (CAD/CAx) and product data. Project-based tasks by sharing folders for other users (share & subscribe).
- Process for the ad hoc exchange of data with users (upload/download permits). Process for sending and receiving VDA ENGDAT messages via OFTP2/Internet.
- User management to control user-specific access rights. Users notified by e-mail. Overview of data transfer processes for ENGDAT/OFTP2 and download permit.

SEEBURGER EPX Cloud Service

Seamless Engineering (CAD/CAx) and Product Data Exchange processes between OEMs and engineering partners in the automotive industry need to run easily, safely and automatically.

SEEBURGER meets these requirements with a complete solution for Engineering (CAD/CAx) and Product Data Exchange. An efficient and scalable solution fully supporting the automotive industry needed standards such ENGDAT/ENGPART and communication protocols OFTP2.